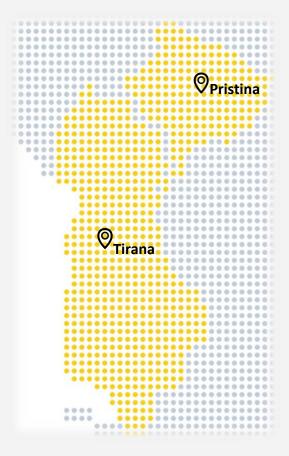


ABOUT US



ep & partners consultancy (EPPC) ltd. was established on April 2009 in Tirana, Albania. EPPC was created to support the companies operating in Albania and Kosovo about staff development and to facilitate them on HR Services. We are now the leading staff development consultancy company in the region.

EPPC covers 4 main areas/is active in the fields of: trainings; recruitments; consultancy & salary surveys; staff leasing. With a solid structure of four departments (People Development; Solutions & Salary Survey; Recruitments; Finance & Staff Leasing), and a client centric approach EPPC consultants will deliver the most authentic solution within no time.



PAY TABLE SALARY SURVEY 2020





2020 Job Catalogue – Job Families

Information HR Finance Administration Communications Technology Legal Marketing Manufacturing Corporate Affairs **Contact Centre** Engineering **Supply Chain** Sales

PROCESS Validating the PAY TABLE 2020 job catalogue Validating the Needs questionnaire ALL assessment **ALL FUNCTIONS FUNCTIONS** Send data collection files June Filling in the data 30th of August Results **Publishing** Data presentation results validation meeting End of September (online) September

October

Regi<mark>onal Coverage</mark>





Pay Table



Annual compensation



Partnership with participating companies



Compensation and Benefits



Gross salaries



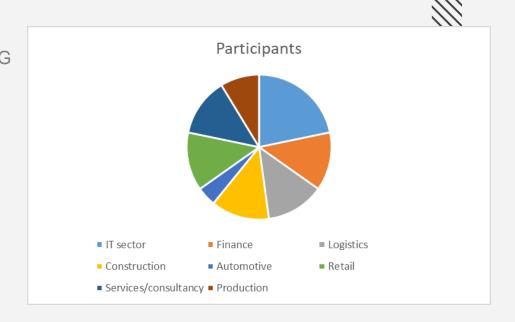
Flexibility



Adapted to local markets

Pay Table 2020 Participants

PARTICIPATING COMPANIES 110 JOBS ANALYZED



Pay Table 2020 Participants Albania

Aiba Kompani Sh.a

ALBtelecom Sh.a.

Albanian Satellite Communications sh.p.k

A-Logistics Company

Comdata Albania

Crimson Finance Fund Albania

DHL International (Albania) sh.p.k

ECO Market Food Sh.pk

EPPC Albania sh.p.k

Eurolab Internacional Grup Shpk

Facilization Shpk

First Investment Bank, Albania Sh.a

Gotech Electronics

Grant Thornton sh.p.k
IuteCredit Albania

Landmark Communication sh.p.k

Landmark Technologies

Martini sh.p.k

Moveo Albania Technology sh.p.k

Orion sh.p.k

Porsche Albania

Saint Gobain Albania sh.p.k

Univers Promotions & Safety

Pay Table 2020 Benefits Policies

















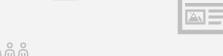


























WHAT ARE THE BENEFITS OF PARTICIPATION IN THE SURVEY?

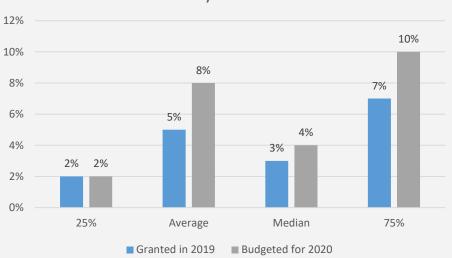


HR Policies and Benefits



Salary increases and employment intentions (extracted from the report)





Work from Home

(extracted from the report)

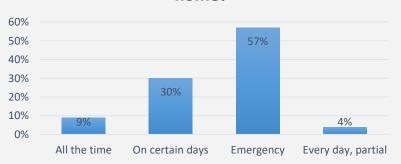
April 2020



July 2020

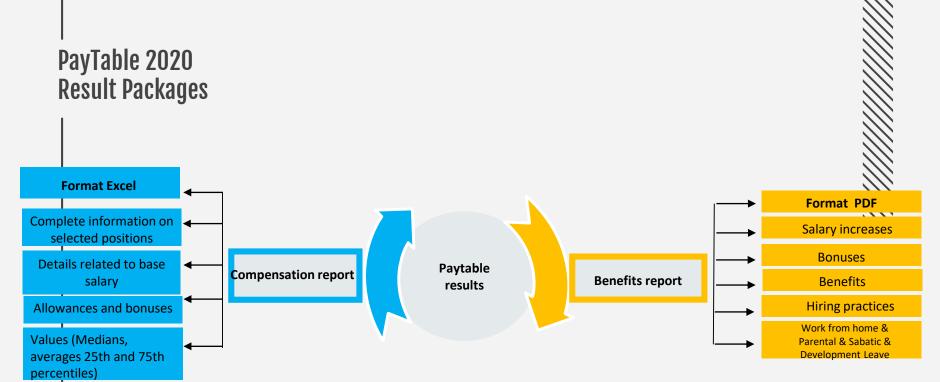
65% of companies have a work from home policy

When are employees working from home?



Job Catalogue

| | | | | | | | | 111, |
|-------------------|----------------|-------------------------------|----------------------------|------------------|-----------------|--|------------------------|---------------------------------------|
| Catalogue Code | Position Title | Job Family Name | Job Sub- family Name | Career Stream | Career Level | Common Duties and Responsibilities | Typical Education | Typical Relevant Experienc e |
| | Officer (CIO) | Informatio n Technology | | Management | Manager | Creates business value through technology. In charge of strategic planning of business growth objectives. Ensures the tech systems and procedures lead to outcomes in line with business goals. The CIO must set objectives and strategies for the IT department. Selects and implements suitable technology to streamline all internal operations and help optimize their strategic benefits. Designs and customizes technological systems and platforms to improve customer experience | , | 10+ |
| | Officer (CTO) | Informatio n Technology | | Management | Manager | , , , | University (Degree) | 10+ |



Payroll

RESULTS PACKAGES

Results for up to 5 positions

Results for up to 10 positions

Results for all positions

Contact Us for further information regarding results packages fee.