

EPPC Albania on behalf of its client, *one of the most prestigious companies in the healthcare sector in the country*, is currently recruiting a **Medical Representative**.

Major responsibilities:

- Promoting and selling the company's pharmaceutical products, medical devices, and consumables to healthcare professionals;
- Visiting doctors, hospitals, clinics, pharmacies, and other healthcare providers to generate new business and maintain relationships with existing clients;
- Ensuring optimal territory coverage and frequency by developing journey plans;
- Conducting analysis of own business performance in the territory;
- Strong relationship building with customers by continuously delivering scientific knowledge of value to customers;
- Addressing and resolve customer inquiries, concerns, or issues promptly;
- Attending conferences, trade shows, and continuing education events to stay up to date on new products and industry trends;
- Maintaining accurate records of sales calls, customer interactions, and sales data;
- Participating in team meetings with own territory analysis and proposals for improvement.

Requirements for this position are:

- University Degree in **Medical, Pharmaceutical or Dentistry Science**;
- **1 to 3 years of in-field experience** in pharmaceutical industry;
- Good computer skills, including MS Office;
- Effective communication and influencing skills;
- Analytical skills with proactive approach to own field of activities;
- **Upper intermediate command of English language**;
- Driver's license, willing to travel.

How to apply:

To apply for this opportunity, please fill your application at:

<https://aplikim.eppc.al>

You will be contacted only if your CV will be qualified.