

EPPC Albania on behalf of its client, one of the biggest financial institutions in Albania, is currently recruiting a Regional Partner Relationship Manager in Durrës region.

Major responsibilities:

- Identifies business opportunities by identifying prospects and evaluating their position in the industry, researching and analyzing sales options;
- Sells products by establishing contact and developing relationships with prospects, recommending solutions;
- Maintains relationships with clients by providing support, information, and guidance; researching and recommending new opportunities;
- Remains informed on industry trends, market activities, and competitors;
- Prepares reports by collecting, analyzing, and summarizing information.

Requirements for this position are:

- University degree on Business/Marketing/Business/ others
- At least 3 years of experience in B2B sales positions;
- Market knowledge and reporting skills;
- Very good communication, negotiation and reporting skills;
- Driver's license (B Category) and his/her own vehicle.

How to apply:

To apply for this opportunity, please fill your application **until June 30, 2019** at:

<https://aplikim.eppc.al>

You will be contacted by eppc only if your CV & support documents will be qualified by our recruitment team.