

EPPC Albania on behalf of its client, *one of the largest manufacturers in the world in water treatment systems*, is currently recruiting a **Business Development Manager for Kosovo**.

## Essential Responsibilities:

- Oversee day-to-day operations of the business;
- Developing key performance goals and managing the performance reviews of staff;
- Creating and implementing strategies for business growth;
- Overseeing large projects and interpreting performance reports;
- Maintaining relationships with key clients and stakeholders;
- Managing the budget and monitoring the financial health of the business unit;
- Ensuring that departments or units deliver quality offerings to clients;
- Developing new solutions to meet client needs;
- Improving internal processes for better productivity;
- Keeping up-to-date with industry trends and competitors.

## Requirements for this position are :

- University degree in Business Administration or a related field;
- **Proven experience in similar management role with a focus in Sales and/or Commercial;**
- **Knowledge of budgeting, financial management and business operations;**
- Strong managerial, communication and interpersonal skills;
- **Flexibility to relocate in Kosovo, Pristina – is a MUST.**
- Strong problem-solving and decision making;
- Experience of delivering commercial projects/negotiations;
- Very good English;
- Clean Driving License(Category B).

## How to apply:

To apply for this opportunity, please send your CV through the following link: <https://aplikim.eppc.al>

You will be contacted by EPPC, only if your CV will be qualified.