

Parts Counter Sales Representative

EPPC Kosovo, on behalf of its client, a **leading company** distributing products from a global manufacturer of construction equipment and industrial engines, is recruiting a **Parts Counter Sales Representative**.

Essential responsibilities:

- Selling parts and increasing parts' sales to existing customers and bringing in new prospective customers.
- Establishing relationships and close interactions, identifying and fulfilling customers' needs.
- Providing proper solutions for customers' required equipment.
- Preparation of all parts' quotations required externally by customers and internally by various company departments.
- Closely coordinating work with the warehouse staff to fulfill customer needs.
- Preparing various reports and other administrative duties as needed.
- Being punctual at work and maintaining respectful communication with customers and staff.

Qualifications and competencies required:

- High school diploma or University diploma in a technical field (mechanical engineering).
- 2+ years of experience in the same or similar job positions within machinery, car, bus or truck industry.
- Good command of English and Albanian language, written and spoken.
- Computer literacy, good knowledge of MS Office.
- Basic knowledge of earthmoving machines, technology, and industry.
- Very good communication and negotiation skills.
- Driving License B Type.

Facts and Figures:

Position:	Parts Counter Sales Representative;
Location:	Prishtina District;
Salary:	Competitive;
Contract:	According to Labor Law of Kosovo;
Deadline:	19.06.2024.

How to apply:

To apply for the position, please send your CV and related documents, specifying the position you are applying for "**Parts Counter Sales Representative**", to the email address:

kosovo@eppc.al

You will be contacted by EPPC Kosovo only if your CV and supporting documents are qualified by our evaluation team.