



# Erald Pashaj

Founder & CEO, EPPC Albania & Kosovo.  
(Consultant & International Trainer)

## SUMMARY

Experienced Chief Executive and Chief Financial Officer with a demonstrated history of working in the finance, staffing and recruiting industry. Skilled in Finance Management, Negotiation Analytical Skills, Management, Leadership, and Strategic Planning. Strong business development professional graduated from Tirana University, Economic Faculty. Extended DISC Certified.

## AREAS OF EXPERTISE

Financial Management	Leadership Development
Coaching / Counseling	HR Advisory Services
Change Management	HR Outsourcing
Talent Development	Project Management
Compliance	Staff Management
Head Hunting for Senior level	Team Effectiveness
Employee Development	Training
360 Degree Assessment	Market Research

## INDUSTRIES SUPPORTED

Consulting	Banking
Aviation	Microfinance
Financial Services	Retail
Consumer Goods	Telecommunications
Consumer Services	Non-Profit
Education	Oil & Natural Gas
Logistics	Staffing

## PROFILE

Erald Pashaj, is the Chief Executive Officer at EPPC Albania & Kosovo, one of the largest Human Resources Consulting firms. Founded by Erald in 2009, EPPC provides HR, Talent Acquisition, Behavioural Assessment, Staff Leasing, Payroll and Training and Development support to a large base of clients representing businesses of all sizes throughout Albania & Kosovo. Erald has over 20 years of diverse Financial Management & Human Resource experience. The firm he founded has been recognized as industry and community leader on several levels, as well as a solid and trusted partner on local & regional business matters.

Before founding EPPC, Mr. Pashaj served for 18 years at the world's leading logistics company, DHL Albania as a CFO & HR Manager. He is leveraging a long career as a Senior International Trainer & Expert and his training expertise includes leadership and organizational development, finance management, talent management, change management, succession planning, etc. Since 2007 he has been delivering training courses and serving as a Top Consultant in Maastricht, Stockholm, Bonn, Moscow, Zagreb, Almaty, Kiev, Sarajevo, Skopje, Budva, Dubrovnik, Athens, Bodrum, Pristina and Tirana.

His training and management expertise has been a support for many companies: Raiffeisen Bank, Balfin Group, ALBtelecom, DigitALB, Porsche Albania, MSC Albania, Neptun, Hausbrandt, Mektrin Motors, Meridian Corporation, SALI Elektrik, Univers Reklama, Union Bank, First Investment Bank, Alpha Bank, Telekom Albania, Bayer HealthCare, Facilization, Lufra, Spar Albania, Coca Cola, Banka Ekonomike, NOA, etc.

Mr. Pashaj graduated from Tirana University, Economic Faculty in 2001. He is also certified as an Extended DISC Practitioner through Extended DISC N.A. Inc. and holds various Certification through the years in Leadership, Management, HR, Training and Development, Coaching, etc.