

EPPC Kosovë is seeking a *Store Manager* for one of its clients, which is **one of the leading international brands** in the home and garden market.

The ideal candidate must be well-organized, very communicative, and has very good presentation skills. She/he should have a long-term experience in sales and management and should be able to achieve company's goals.

Main Responsibilities:

- 1. Define the store budget according to purchasing, advertising, investment, payments, turnover and results;
- 2. Design and implement trade strategy;
- 3. Responsible for achieving the store goals for sales, profit and operating results;
- 4. Following and analyzing the commercial indicators regarding the product categories;
- 5. Accountable for the trade policy in line with the chain positioning and the clients expectations;
- 6. Implement, control and follow the company policy and rules;
- 7. Propose and implement ideas for working process improvement in the store;
- 8. Ensure observing the trade, labor and social legislation, security and internal rules of the store;
- 9. Recruit the store personnel, integrate and train the employees;
- 10. Directs the sectors managers to quality assurance, trade development and customer satisfaction.

Requirements for the position:

- University degree in **Business Administration**, **Economics** etc.;
- Minimum 3 years of experience in management of the retail trade;
- Advance knowledge and experience in retail and/or Do-It-Yourself (DYI) business;
- Experience with home and garden market products is an advantage
- Excellent English language;
- Advance knowledge of MS Office (Word, Excel, PowerPoint).

Information:

Position: Store Manager (Senior Management);

Location: Prishtinë; **Working hours:** 40 hours;

Reports to: Executive Director;
Payment: Very competitive;
Deadline: 14.03.2017.

How to apply:

To apply for the position, please send your CV and related documents by specifying the position you are applying at the email address:

kosovo@eppc.al

Only qualified candidates will be contacted.

With us your CV is safe and will be treated confidential.