

Sales Engineer

TRAININGS
RECRUITMENTS
CONSULTANCY

eppc

HUMAN RESOURCES TRAININGS FINANCIAL MANAGEMENT

Eppc on behalf of its client, a **leading company in the field of Mechanical Industry in Albania**, is currently recruiting a **Sales Engineer**.

Major Responsibilities:

- Building and maintaining sales contacts with a variety of Industrial accounts on Albanian territory;
- Presenting current and new products/solutions from company brands;
- Development and strong support of current/new Customers identification;
- Planning and implementation of new promotional concepts and ideas after sales;
- Analysis and reports on all key factors and activities.

Requirements for this position are:

- Experience in sales, preferably with Industrial Accounts on Albanian territory;
- Degree in Mechanical Engineering will be an advantage;
- Excellent negotiation, analytical and organization skills;
- Flexibility and ability to work under pressure as well as a strong sales drive;
- Fluent English.

How to apply:

To apply for this opportunity, please send your CV until **20/12/2017** and supporting documents, mentioning the position that you are applying for, to:

recruitments@eppc.al

You will be contacted by eppc only if your CV & support documents will be qualified by our evaluation team.